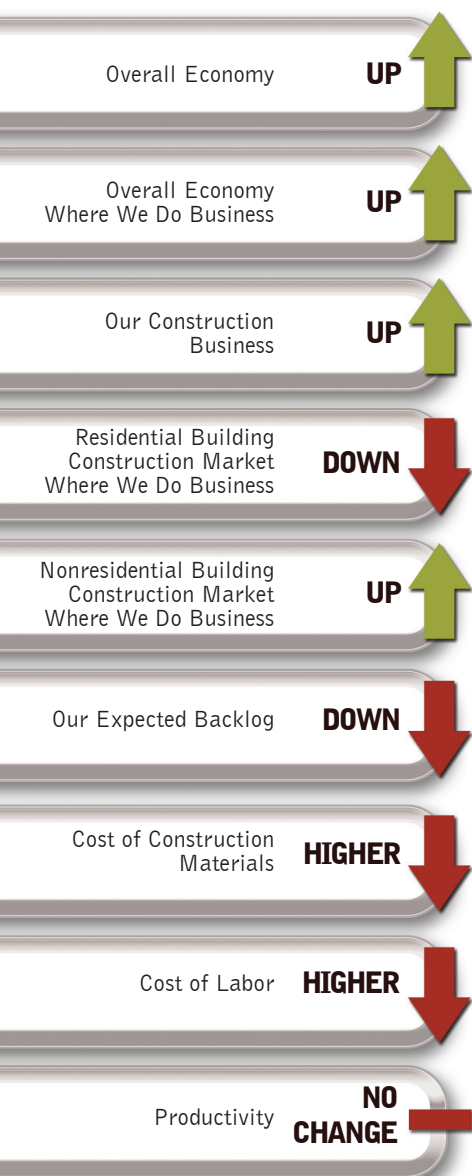


**CURRENT CIRT
SUMMARY**

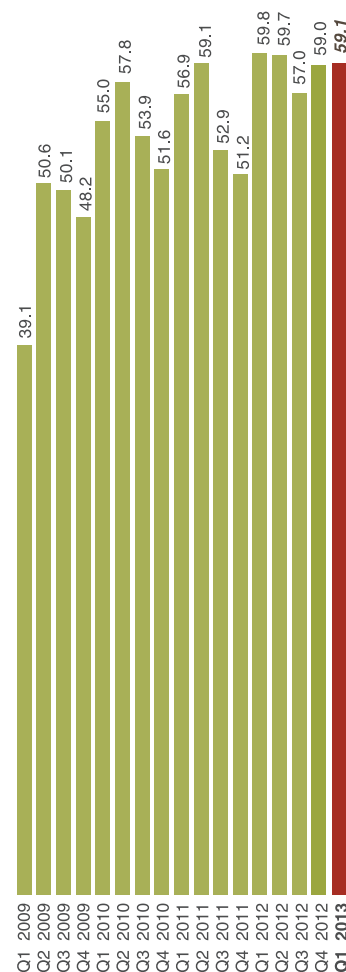


**CIRT SENTIMENT INDEX
FIRST QUARTER 2013 EXECUTIVE SUMMARY**

As much as things change, they stay the same. A new year and the same results. The CIRT Sentiment Index score of 59.1 for the first quarter of 2013 was essentially unchanged from the 59.0 reading of the last quarter and a mere 0.7 points lower than that of the first quarter of 2012, while being only a couple of points better than 2011. Not that we are necessarily complaining, given the first quarter of 2009 the CIRT Sentiment Index was an abysmal 39.1. Nonetheless, trying to cope in this slow-moving economy is like running in knee-deep mud. Even though the scores look little changed, there are a number of underlying differences. Depending on where you look or what markets you are working in, there are fundamental bright spots in the economy. After all, we have finally gotten beyond the long, costly and laborious election year where problems were discussed ad nauseum, but no one seemed to do anything to fix them.

On the bright side, we are beginning a new year, and Congress has *already* dealt with the “fiscal cliff,” sort of. Now the politicians just need to deal with a few other national and global issues, like debt levels, geopolitical unrest, terrorism and other plagues. Due to their size and international reach, the larger design/construction firms that compose the CIRT Sentiment Index sample are more likely to be affected by global issues. One of the most pressing and also critical of those issues is the looming sovereign debt – which applies to more than just the U.S. federal government debt. While many firms in the CIRT group have been beating the national average with solid backlogs, the pipeline of public sector funds for larger government projects may be flowing less freely. As one panelist noted, they are holding on pretty well right now, but they have growing concerns for next year and 2015.

While it may seem like “*ho-hum*” economic improvement, it is hard to make light of the results in the face of so many potentially serious global problems that could make for very difficult sliding for the construction industry in 2013. This is particularly true because construction is, or has been historically, literally a foundation



| | | |
|-----|--|------|
| NEW | CURRENT CIRT SENTIMENT INDEX READING Q1 2013 | 59.1 |
| | CURRENT CIRT DESIGN INDEX READING Q1 2013 | 57.4 |

PREVIOUS SENTIMENT INDEX READING: 57.0

EXHIBIT 1

CIRT Sentiment Index

Scores Since Inception: Q1 2009 to Q1 2013

(Scores above 50 indicate expansion, below 50 indicate contraction)

ABOUT THE CONSTRUCTION INDUSTRY ROUND TABLE (CIRT)

The Construction Industry Round Table (CIRT) is composed exclusively of approximately 100 CEOs from the leading architectural, engineering and construction firms doing business in the United States.

CIRT is the only organization that is uniquely situated as a single voice representing the richly diverse and dynamic design/construction community. First organized in 1987 as the Construction Industry Presidents' Forum, the Forum has since been incorporated as a not-for-profit association with the mission "to be a leading force for positive change in the design/construction industry while helping members improve the overall performance of their individual companies."

The Round Table strives to create one voice to meet the interests and needs of the design/construction community. CIRT supports its members by actively representing the industry on public policy issues, by improving the image and presence of its leading members, and by providing a forum for enhancing and developing strong management approaches through networking and peer interaction.

The Round Table's member CEOs serve as prime sources of information, news and background on the design/construction industry and its activities. If you are interested in obtaining more information about the Construction Industry Round Table, please call 202-466-6777 or contact us by email at cirt@cirt.org.

CIRT SENTIMENT INDEX

The CIRT Sentiment Index is a quarterly survey of members of the Construction Industry Round Table conducted quarterly by FMI Research, Raleigh, N.C. For press contact or questions about the CIRT Sentiment Index, contact Mark Casso at mcasso@cirt.org and/or Phil Warner, research consultant with FMI Corporation, at pwarner@fminet.com or call 919-785-9357.



MANAGEMENT CONSULTING • INVESTMENT BANKING
for the ENGINEERING and CONSTRUCTION INDUSTRY

CONFIDENTIALITY

All individual responses to this survey will be confidential and shared outside of FMI only in the aggregate.
All names of individuals responding to this survey will remain confidential to FMI.

Executive Summary ... continued

industry for economic expansion and development. With this in mind, we asked panelists again this year for their prediction for growth in construction for 2013, and the majority were at least somewhat more optimistic than last year. Although most (46%) still expect growth to be in the 0.5% to 2.5% range, 17% expect growth that is somewhat more ambitious. The hiring expectations for full-time, direct employees are also the best we have seen since we started asking this question in 2009, with 41% of panelists expecting a 0.0% to 5.0% increase in hiring this year and 27% anticipating a 5% to 10% increase.

Don't Let Your Guarded Optimism Down

While most of the Design Index components are still in positive range — education being the exception at an unchanged 47.4 — the components with the most strength are industrial, heavy/civil and international. One of them is offshore, one more dependent on government spending, and the third trying to gain traction in the private sector. In other words, although not to be confused with “boomlets” in these results just yet, they are a diverse and varied set of market segments — which could lead to a general breakout if they maintain momentum and continue to expand.

We have been waiting for the past few years for government stimulation to help bring in more private investment — which seems to have been a misplaced expectation based on a flawed model. Apparently independent of government funds, there is beginning to be some private market movement; however, it is being accompanied by a small shift away from public-sector expenditures to a more traditional and sustainable mix of private to public-market balance. Notwithstanding the image of fiscal “tightening of the belt” and cries of “austerity budgets,” federal and state government outlays over the next few years are projected to go up — albeit it at a slightly slower pace. It seems most of our panelists have heard this story before, as 43% expect no *meaningful* reduction in government spending due to the debt ceiling negotiations in the works right now.

Maybe 2013 will not be as “ho-hum” as it appears, as long as we do not accept the Panglossian notion that “All is for the best, in the best of all possible worlds.” There are pockets of progress across the country that could spill over into greater private investment in other sectors. Housing, energy and even manufacturing are showing signs of life. There will be problems with deficits and the Middle East again at this time next year. When has it been otherwise? So, at the risk of ignoring the politicians — they seem to be ignoring us, after all — maybe it is time to “tend our own gardens,” as Candide finally realized, and get back to the business of designing and building a great future.

CIRT Sentiment Index First Quarter 2013 Highlights

Overall Economy: The index component for the overall economy improved 13.2 points this quarter to a solid 66.7.

Overall Economy Where Panelists Do Business: The economic outlook for the regions that panelists work in improved 16.1 points to 69.5. The majority of panelists have a national geographic reach, so this bodes well for an improving outlook.

CIRT Design Index Components

Consulting Planning: The consulting planning component of the Design Index took a step back this quarter, moving down 4.1 points to 56.8.

Pre-design work: Pre-design work also slipped this quarter from 60.9 to 56.8.

Commercial: Commercial work held steady at 50.0 with no sign of improving right away.

Residential: While design work for residential was improved last quarter, it is down 12.5 points to just 50.0 and still looking for traction.

Education: Education design work appears to be stalled at a retracting level of 47.4.

Health Care: The outlook for health care design improved five points to 55.0 in the first quarter.

Industrial: Design services for the industrial market slipped 1.1 points to 70.0 but remain one of the strongest markets overall.

Transportation: Moving up 10.1 points, the component for transportation design moved to a healthier score of 55.6.

Heavy/Civil: Moving in line with transportation, the outlook for heavy/civil jumped 11.8 points to 61.8 in the first quarter.

International: Firms with a global reach have found growing work in their international business with the index for this component moving up 5 points to 70.0 in the first quarter.

Construction:

Panelists' Construction Business: Taking on a more positive outlook, panelists reported that their outlook for their business overall moved up 12.2 points to 70.0 this quarter.

Private-Sector Construction Business: The brightest outlook for the private sector comes from the industrial/petrochemical market, a score of 71.7 for the next three months, and the manufacturing market where the near-term outlook improved 13.7 points to 66.1. The outlooks for commercial, education and office work either dropped or were flat. For those who hoped for a smooth transition from an expected slower market for government construction to a pickup in the private sector, it doesn't look like that is the way the economy is moving, at least not yet.

Cost of Materials: Material costs continue their steady rise with the component taking a sharp dip to 25.4 this quarter. No one reported lower material costs. This item continues to be a drag on the overall Sentiment Index, as higher prices for materials affect the index negatively.

Cost of Labor: Like the cost of materials, higher labor costs also move the overall index down. This component dropped 1.9 points this quarter to 27.2.

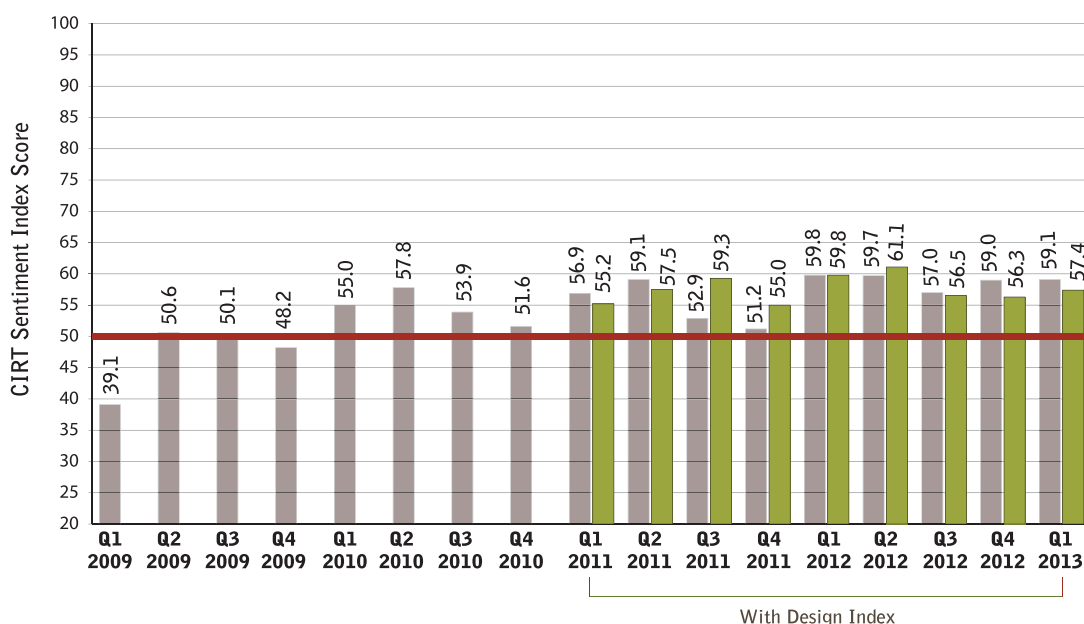
Productivity: Productivity improvement remains harder to come by, as the component remains essentially unchanged at 52.7 this quarter.

CURRENT ISSUES

Employment Trends: CIRT Sentiment Index panelists are reporting an improving outlook for employment for 2013. Only 7% report that they expect to decrease the number of full-time direct employees, while 41% expect to increase full-time direct employees by 0% to 5%. Most note that they are primarily hiring when current staff begins to be consistently "taxed" over full work capacity. This ties back to the slowdown in productivity improvement as "working harder" only goes so far.

Government Spending: With congressional passage of legislation that at least temporarily gets us by the "fiscal cliff," we asked panelists what they think lies ahead in terms of spending reductions related to the debt ceiling. Forty-three percent expect no meaningful reductions other than "window dressing." Other responses are mixed, ranging from modest to sizeable cuts to unknown. The new report on GDP, with a contraction of negative 0.1% which came out after the survey closed, indicates that a slowdown of 15% in government expenditures in the fourth quarter 2012 was a major contributor to slower growth in GDP as of the first estimate.

Expectations for Construction Put in Place 2013: We asked panelists to forecast their expectations for growth in CIP for 2013. The result was slightly more optimistic than last year at this time — 46% of panelists expect modest growth ranging from 0.5% to 2.5%, and 17% expect 2.6% to 5% growth.



CURRENT ISSUES SUMMARY:

“Caution” is the term one panelist used to describe his outlook on hiring for his company in 2013. There are a few panelists who might be described as nearly bullish, like one who reported, “We need additional staff to meet our current backlog and will need additional staff to accommodate the additional opportunities we see.” There are a few others who report that their primary focus on hiring will be in their overseas operations. Overall, the employment picture is improving slowly but steadily since we first started asking about employment at the beginning of 2009. There was hardly any place to go but up from 2009. While the “help wanted” signs are being dusted off around the country, the reasons for hiring are more instructive, and companies are not just putting up the sign on the door, inquire within, but rather being more strategic than in the past when it comes to hiring. As we found last year, about 27% are not hiring until current staff are consistently trying to perform over what is considered full work capacity. Hiring people to help enter new markets has slowed a bit since 2011, but hiring to “assure we have people in place for management succession plans” continues, as owners approaching retirement age get back to thinking about business transfer issues.

Overall, those who are hiring are quite specific, and it is not always a sign of real business growth. Seven percent of panelists still expect some staff reductions for 2013.

In addition to the general questions about hiring, we asked if the new health care legislation that is being put in to effect incrementally was expected to change hiring plans for panelists. The topic was often in the headlines last year. While there may still be many concerns about how much it will affect the national debt, very few panelists said it would change their hiring plans one way or the other. The only exceptions came from smaller contractors with fewer than 50 employees, the number 50 being the “magic” number, requiring more paperwork and penalties if employees are not insured.

EXHIBIT 3

What changes do you foresee in the number of salaried employees in your organization for 2013?
(excluding natural attrition, retirements, etc.)
(Compared with Q1 2009, Q1 2010, Q1 2011 and Q1 2012 results.)

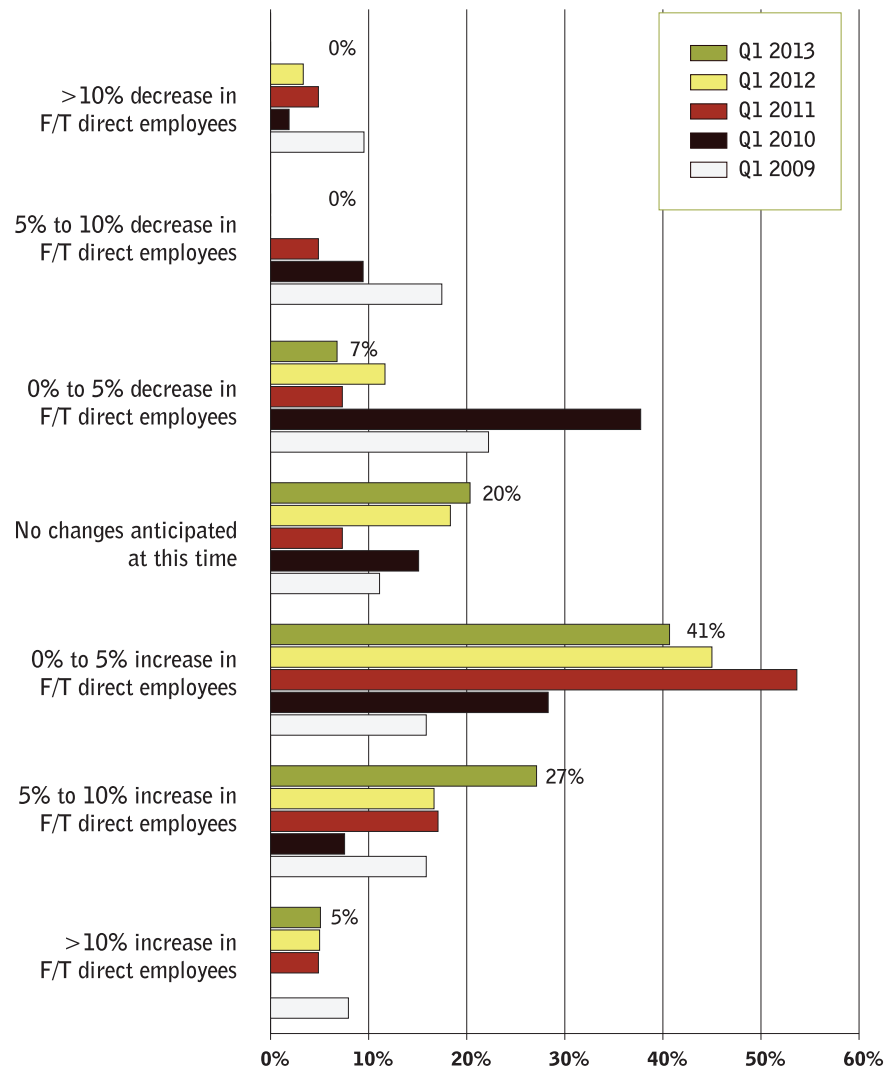


EXHIBIT 4

What are your key considerations or criteria for hiring for salaried employees in 2013, given the slow recovery from the recession?

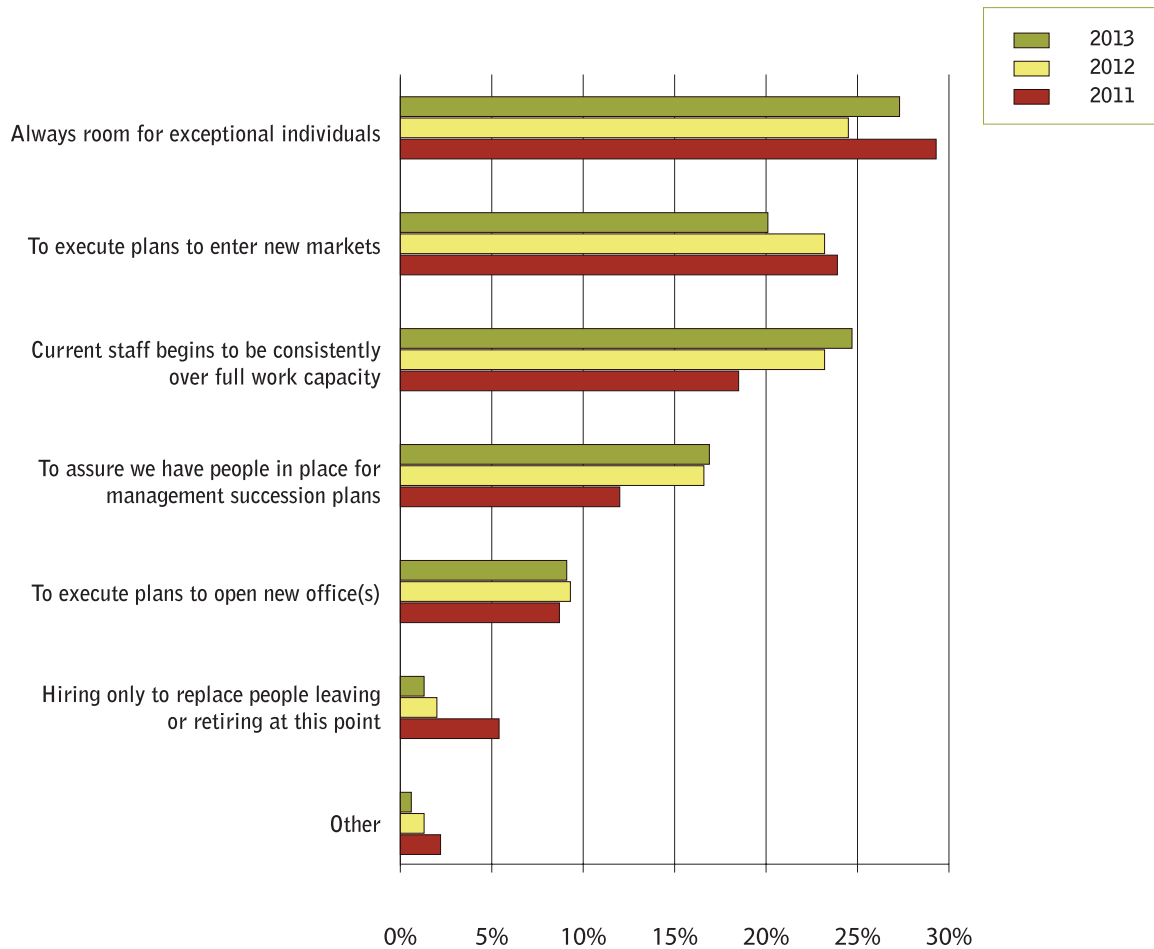
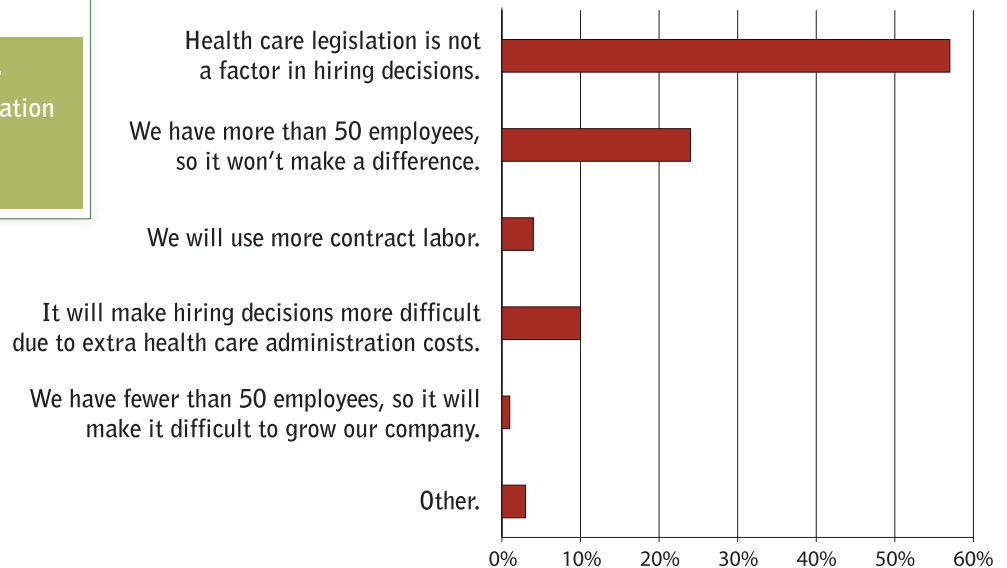


EXHIBIT 5

In addition to other considerations for hiring, how will new health care legislation (ObamaCare, etc.) affect your hiring decisions?

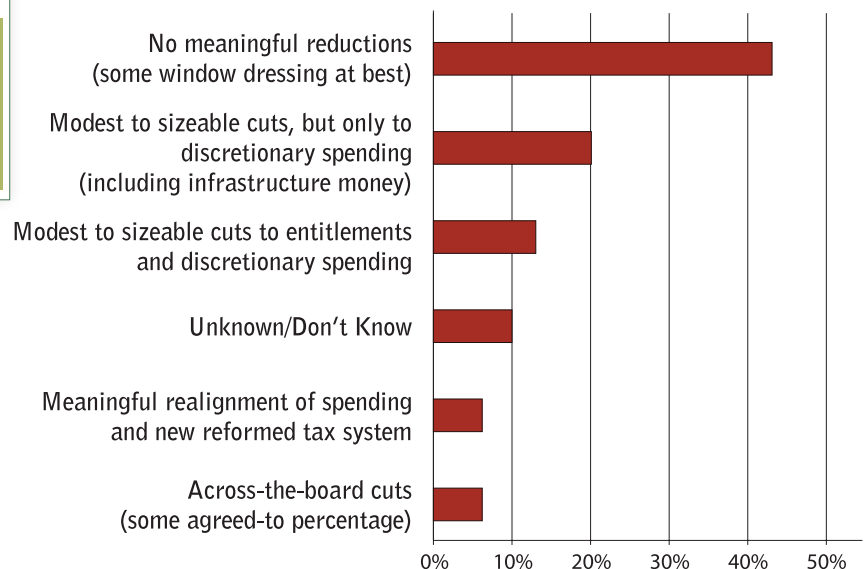


Government Spending After the “Fiscal Cliff”

While there has finally been a compromise on the issue covered in the fiscal cliff situation, Congress and the president still have to come to grips with the debt ceiling and spending. The latest GDP report noted that much of the slide in growth came from sharply reduced government spending. (The report was out after the survey for the CIRT Sentiment Index was closed.) There has been a growing and justified concern that infrastructure investment and spending for federal construction projects will be cut to help reduce the deficit. At this point, 43% of panelists expect no meaningful reductions. The panelists' firms who benefit from government spending on construction projects are also taxpayers concerned about the growing federal deficit. It seems they are also realists who don't see any political will or plan to make significant cuts to infrastructure spending in order to relieve the deficit.

EXHIBIT 6

With the so-called “fiscal cliff” legislation now passed, what do you think is ahead in terms of spending reductions related to the debt ceiling debate?



Predictions for 2013

We asked panelists again this year to give us their predictions for construction put in place. As one can see in the graph, there is a shift to the right side of growth but not a giant step. Slightly more optimistic than last year, 46% of panelists expect modest growth, ranging from 0.5% to 2.5%, and 17% expect 2.6% to 5% growth. This is in line with most forecasters' expectations for GDP growth for 2013 of around 2%. In other words, the expectation is that we will have slow growth similar to 2012 but a little better. Again, the overall numbers are instructive, but the comments received by panelists give a more realistic picture of the differences around the country and the range of outlooks, depending on markets and customer base. So, while the numbers seem a little "ho-hum," there is a great deal of effort and struggle to get the industry back on a smoother, more predictable course.

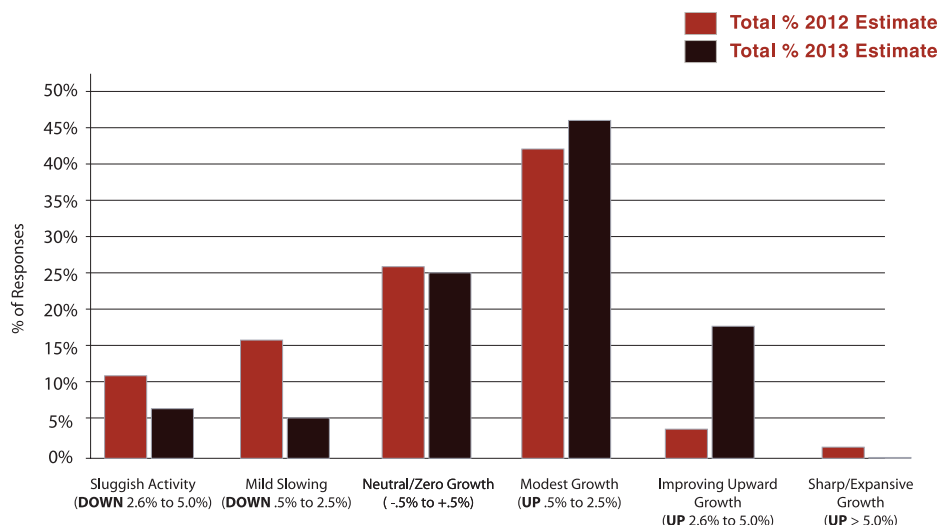
Selected Comments on the construction outlook for your business in 2013:

(Arranged from most optimistic to least.)

- With growth of more than 10% in both sales and revenue in 2012, one can reasonably anticipate that revenue will continue to be up in 2013 approximately 10%. While the pipeline of potential projects appears to be stronger than this time in recent years, the award of these projects will be subject to the strength of the economy and related events. We anticipate sales moving upward again in 2013, but only time will tell.
- Modest pickup in most sectors.
- We are predicting a good year in 2013 (9% growth) based on our current backlog. We are very concerned about 2014 and 2015 as the pipeline of projects is off 25% from a normal flow in the sectors we focus on and the regions we work in.
- Our industrial group is very active. Our commercial group, which has been in decline over the last several years, bottomed out last year, and we are seeing improving conditions, which we anticipate will improve backlog beginning midyear.
- Expecting to maintain a stable position after 5% shrinkage in the first quarter.
- Neutral compared to 2013. Lack of government willingness to invest will continue to be a problem.
- National figures are over weighted for residential builders, which are clearly seeing improvement. Best to break down the overall numbers for their effect on commercial/industrial, which, I believe, still have more headwinds.
- Still an abundance of capacity with demand flat. Will continue to be a tough year for the industry.
- Need a new Congress and president
- Our country is drowning in debt.

EXHIBIT 7

Construction activity for 2012 will finish up. What do you predict in terms of overall construction put in place levels for 2013 (adjusted for inflation)?



Dangerously Low

Very Low / Significant Drop

Low

Positive Growth Indicator

Very Positive Growth Indicator

CIRT Sentiment Index Component Detail by Market Sector

EXHIBIT 8

| | Overall Quarter 4 for 2012 | | | | Overall Quarter 1 for 2013 | | | |
|--|-----------------------------|----------------------------------|----------------------------------|--|-----------------------------|----------------------------------|----------------------------------|--|
| | Improving over last quarter | Remains the same as last quarter | Worse compared with last quarter | CIRT Sentiment Index Component Results for Q4 2012 | Improving over last quarter | Remains the same as last quarter | Worse compared with last quarter | CIRT Sentiment Index Component Results for Q1 2013 |
| Business Outlook - Three Months | | | | | | | | |
| Commercial | 18.8% | 78.1% | 3.1% | 57.8 | 9.7% | 87.1% | 3.2% | 53.2 |
| Education | 16.2% | 78.4% | 5.4% | 55.4 | 7.9% | 78.9% | 13.2% | 47.4 |
| Health Care | 24.2% | 66.7% | 9.1% | 57.6 | 22.9% | 74.3% | 2.9% | 60.0 |
| Lodging | 25.8% | 64.5% | 9.7% | 58.1 | 24.1% | 69.0% | 6.9% | 58.6 |
| Manufacturing | 19.0% | 66.7% | 14.3% | 52.4 | 32.1% | 67.9% | 0.0% | 66.1 |
| Office | 18.9% | 62.2% | 18.9% | 50.0 | 9.7% | 80.6% | 9.7% | 50.0 |
| Industrial / Petro Chemical | 47.6% | 47.6% | 4.8% | 71.4 | 46.7% | 50.0% | 3.3% | 71.7 |
| Transportation Related | 5.4% | 78.4% | 16.2% | 44.6 | 14.7% | 70.6% | 14.7% | 50.0 |
| Public Works / Heavy Civil | 11.4% | 68.6% | 20.0% | 45.7 | 11.1% | 80.6% | 8.3% | 51.4 |
| Other | 25.0% | 75.0% | 0.0% | 62.5 | 25.0% | 50.0% | 25.0% | 50.0 |
| Business Outlook - One Year | | | | | | | | |
| Commercial | 31.3% | 65.6% | 3.1% | 64.1 | 32.3% | 67.7% | 0.0% | 66.1 |
| Education | 29.7% | 70.3% | 0.0% | 64.9 | 34.2% | 57.9% | 7.9% | 63.2 |
| Health Care | 45.5% | 51.5% | 3.0% | 71.2 | 51.4% | 48.6% | 0.0% | 75.7 |
| Lodging | 48.4% | 45.2% | 6.5% | 71.0 | 44.8% | 48.3% | 6.9% | 69.0 |
| Manufacturing | 47.6% | 42.9% | 9.5% | 69.0 | 53.6% | 46.4% | 0.0% | 76.8 |
| Office | 24.3% | 70.3% | 5.4% | 59.5 | 31.3% | 65.6% | 3.1% | 64.1 |
| Industrial / Petro Chemical | 57.1% | 38.1% | 4.8% | 76.2 | 70.0% | 26.7% | 3.3% | 83.3 |
| Transportation Related | 29.7% | 59.5% | 10.8% | 59.5 | 30.3% | 57.6% | 12.1% | 59.1 |
| Public Works / Heavy Civil | 28.6% | 60.0% | 11.4% | 58.6 | 25.0% | 63.9% | 11.1% | 56.9 |
| Other | 75.0% | 25.0% | 0.0% | 87.5 | 60.0% | 0.0% | 40.0% | 60.0 |
| Business Outlook - Three Years | | | | | | | | |
| Commercial | 74.2% | 19.4% | 6.5% | 83.9 | 74.2% | 22.6% | 3.2% | 85.5 |
| Education | 62.2% | 24.3% | 13.5% | 74.3 | 60.5% | 31.6% | 7.9% | 76.3 |
| Health Care | 60.6% | 33.3% | 6.1% | 77.3 | 60.0% | 31.4% | 8.6% | 75.7 |
| Lodging | 64.5% | 29.0% | 6.5% | 79.0 | 55.2% | 44.8% | 0.0% | 77.6 |
| Manufacturing | 76.2% | 19.0% | 4.8% | 85.7 | 60.7% | 35.7% | 3.6% | 78.6 |
| Office | 51.4% | 29.7% | 18.9% | 66.2 | 59.4% | 37.5% | 3.1% | 78.1 |
| Industrial / Petro Chemical | 81.0% | 14.3% | 4.8% | 88.1 | 76.7% | 20.0% | 3.3% | 86.7 |
| Transportation Related | 59.5% | 32.4% | 8.1% | 75.7 | 69.7% | 24.2% | 6.1% | 81.8 |
| Public Works / Heavy Civil | 57.1% | 34.3% | 8.6% | 74.3 | 66.7% | 22.2% | 11.1% | 77.8 |
| Other | 75.0% | 25.0% | 0.0% | 87.5 | 80.0% | 0.0% | 20.0% | 80.0 |

CIRT Index Scores

> 50 indicates growth (better)
 < 50 indicates slowing (worse)

* A note on the use of the diffusion index: Do not interpret diffusion index values in the same manner as averages, because a simple increase or decrease in a diffusion index does not necessarily imply an improving or declining result. For example, if a diffusion index moves from 31 last quarter to 35 this quarter, it does not imply the market has improved. A reading greater than 50 indicates improving or expansion, 50 indicates remaining the same, and lower than 50 indicates worse or contracting. Therefore, if a reading goes from 31 to 35, then the result still implies a decline from the previous quarter because 35 is lower than 50; but the decline is not as great as the previous decline because 35 is greater than 31. As another example, if the diffusion index changes from 31 to 65, it implies improvement over the previous quarter, not because 65 is greater than 31, but because 65 is greater than 50.

Design Index Components: Compared with last quarter, what are your expectations for projects in the following markets for design services in the next year?

EXHIBIT 9

| | Quarter 4 for 2012 | | | | Quarter 1 for 2013 | | | |
|---------------------|-----------------------------|----------------------------------|-------------------------|---------------------------------|-----------------------------|----------------------------------|-------------------------|---------------------------------|
| | Improving Over Last Quarter | Remains the Same as Last Quarter | Worse than Last Quarter | Overall Component Score Q4 2012 | Improving Over Last Quarter | Remains the Same as Last Quarter | Worse than Last Quarter | Overall Component Score Q1 2013 |
| Consulting Planning | 26.1% | 69.6% | 4.3% | 60.9 | 18.2% | 77.3% | 4.5% | 56.8 |
| Pre-Design Work | 26.1% | 69.6% | 4.3% | 60.9 | 23.8% | 66.7% | 9.5% | 57.1 |
| Commercial | 13.6% | 72.7% | 13.6% | 50.0 | 11.1% | 77.8% | 11.1% | 50.0 |
| Residential | 31.3% | 62.5% | 6.3% | 62.5 | 21.4% | 57.1% | 21.4% | 50.0 |
| Education | 5.3% | 84.2% | 10.5% | 47.4 | 15.8% | 63.2% | 21.1% | 47.4 |
| Health Care | 10.5% | 78.9% | 10.5% | 50.0 | 25.0% | 60.0% | 15.0% | 55.0 |
| Industrial | 42.1% | 57.9% | 0.0% | 71.1 | 50.0% | 40.0% | 10.0% | 70.0 |
| Transportation | 13.6% | 63.6% | 22.7% | 45.5 | 27.8% | 55.6% | 16.7% | 55.6 |
| Heavy/Civil | 11.1% | 77.8% | 11.1% | 50.0 | 23.5% | 76.5% | 0.0% | 61.8 |
| International | 40.0% | 50.0% | 10.0% | 65.0 | 45.0% | 50.0% | 5.0% | 70.0 |
| Design Firms Index | | | | 56.3 | | | | 57.4 |

CIRT Sentiment Indexes — Comparison of Results: Q1 of 2012 to Q1 of 2013

EXHIBIT 10

CIRT Scores

> 50 indicates growth (better)
< 50 indicates slowing (worse)

| | CIRT Sentiment Index Components Q2 for 2012 | CIRT Sentiment Index Components Q3 for 2012 | CIRT Sentiment Index Components Q4 for 2012 | CIRT Sentiment Index Components Q1 for 2013 |
|---|---|---|---|---|
| The Overall Economy | 68.1 | 47.3 | 53.4 | 66.7 |
| The Overall Economy Where Panelists Do Business | 67.0 | 48.2 | 53.4 | 69.5 |
| Panelists' Construction Business | 63.8 | 59.3 | 57.8 | 70.0 |
| The Residential Building Construction Market Where Panelists Do Business | 54.7 | 59.2 | 69.2 | 66.3 |
| The Nonresidential Building Construction Market Where Panelists Do Business | 62.2 | 52.8 | 50.9 | 66.4 |
| Cost of Construction Materials | 26.7 | 30.4 | 41.8 | 25.4 |
| Cost of Labor | 36.7 | 36.3 | 29.1 | 27.2 |
| Productivity | 56.7 | 56.0 | 52.8 | 52.7 |
| Expected Change in Backlog | 63.0 | 60.0 | 66.1 | 59.2 |
| Approximate Current Signed Backlog in Months | 12.0 | 12.0 | 14.0 | 12.0 |

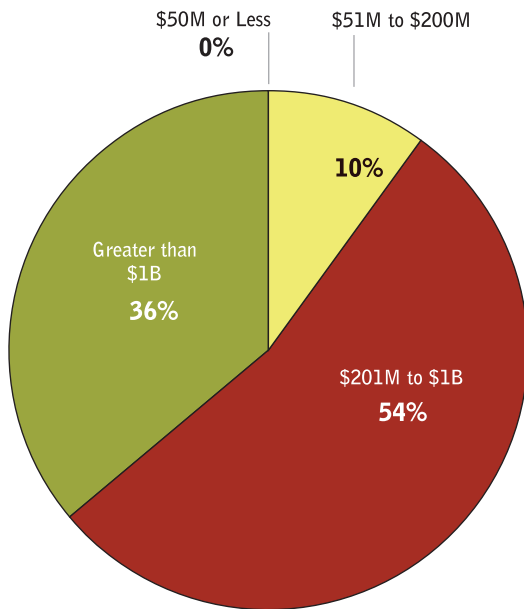


EXHIBIT 11

Size of the Organization in Annual Revenue

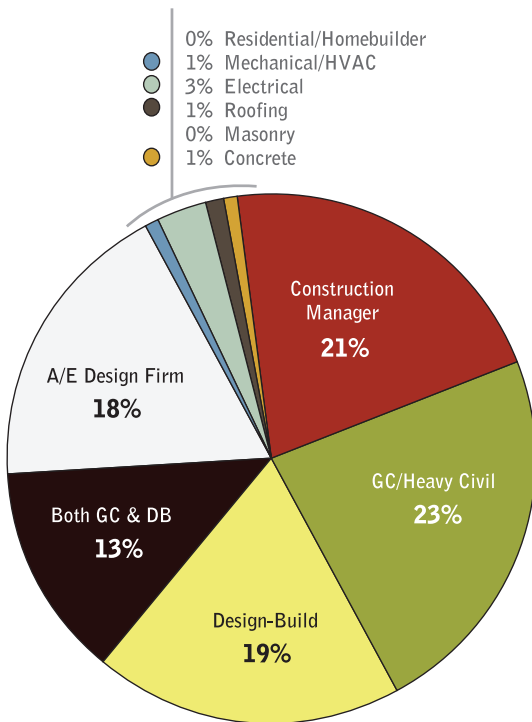


EXHIBIT 12

Type of Contracting Business

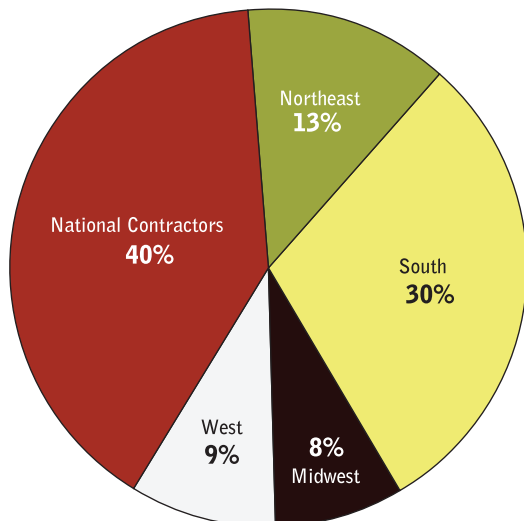


EXHIBIT 13

Primary Region in Which Panelists Work

Dangerously Low

Very Low / Significant Drop

Low

Positive Growth Indicator

Very Positive Growth Indicator

CIRT Sentiment Index Results: Q3 of 2012 and Q1 of 2013

EXHIBIT 14

| | CIRT Sentiment Index, Quarter 4 of 2012 | | | | CIRT Sentiment Index, Quarter 1 of 2013 | | | |
|---|---|----------------------------------|------------------------------------|--------------|---|----------------------------------|------------------------------------|--------------|
| | Improving over last quarter | Staying the same as last quarter | Worse compared with last quarter | CIRT Q4 2012 | Improving over last quarter | Staying the same as last quarter | Worse compared with last quarter | CIRT Q1 2013 |
| Overall Economy | 17.2% | 72.4% | 10.3% | 53.4 | 33.3% | 66.7% | 0.0% | 66.7 |
| Overall Economy Where Panelists Do Business | 18.6% | 69.5% | 11.9% | 53.4 | 42.4% | 54.2% | 3.4% | 69.5 |
| Panelists' Construction Business | 27.6% | 60.3% | 12.1% | 57.8 | 45.0% | 50.0% | 5.0% | 70.0 |
| Residential Building Construction Market Where Panelists Do Business | 43.6% | 51.3% | 5.1% | 69.2 | 40.0% | 52.5% | 7.5% | 66.3 |
| Nonresidential Building Construction Market Where Panelists Do Business | 16.1% | 69.6% | 14.3% | 50.9 | 37.9% | 56.9% | 5.2% | 66.4 |
| Backlog in Months | High | Median | Low | | High | Median | Low | |
| Approximate Current Signed Backlog | 36.0 | 14.0 | 5.0 | | 60.0 | 12.0 | 4.0 | |
| | Grow faster than last quarter | Stay about same as last quarter | Shrink compared to last quarter | | Grow faster than last quarter | Stay about same as last quarter | Shrink compared to last quarter | |
| Expected Change in Backlog | 39% | 54% | 7% | 66.1 | 30% | 58% | 12% | 59.2 |
| | Higher than last quarter | Same as last quarter | Lower than last quarter | | Higher than last quarter | Same as last quarter | Lower than last quarter | |
| Cost of Construction Materials | 58% | 0% | 42% | 41.8 | 49% | 51% | 0% | 25.4 |
| Cost of Labor | 42% | 58% | 0% | 29.1 | 46% | 54% | 0% | 27.2 |
| | Improving over last quarter | Same as last quarter | Declining compared to last quarter | | Improving over last quarter | Same as last quarter | Declining compared to last quarter | |
| Productivity | 7% | 91% | 2% | 52.8 | 7% | 91% | 2% | 52.7 |

CIRT Sentiment Index Components: Q1 of 2012 to Q1 of 2013
Business Outlook Summary by Market Sector

EXHIBIT 15

CIRT Scores

> 50 indicates growth (better)
< 50 indicates slowing (worse)

| Sector | Overall Q2 of 2012 | | | Overall Q3 of 2012 | | | Overall Q4 of 2012 | | | Overall Q1 of 2013 | | |
|-----------------------------|--------------------|--------|---------|--------------------|--------|---------|--------------------|--------|---------|--------------------|--------|---------|
| | 3 Months | 1 Year | 3 Years | 3 Months | 1 Year | 3 Years | 3 Months | 1 Year | 3 Years | 3 Months | 1 Year | 3 Years |
| Commercial | 47.8 | 63.0 | 88.6 | 46.2 | 62.0 | 86.0 | 57.8 | 64.1 | 83.9 | 53.2 | 66.1 | 85.5 |
| Education | 44.8 | 55.2 | 74.1 | 46.8 | 54.8 | 69.4 | 55.4 | 64.9 | 74.3 | 47.4 | 63.2 | 76.3 |
| Health Care | 55.4 | 67.9 | 83.9 | 59.7 | 68.1 | 79.2 | 57.6 | 71.2 | 77.3 | 60.0 | 75.7 | 75.7 |
| Lodging | 51.9 | 61.5 | 86.5 | 50.0 | 59.6 | 67.3 | 58.1 | 71.0 | 79.0 | 58.6 | 69.0 | 77.6 |
| Manufacturing | 55.9 | 58.8 | 67.6 | 57.5 | 70.0 | 72.5 | 52.4 | 69.0 | 85.7 | 66.1 | 76.8 | 78.6 |
| Office | 40.0 | 51.7 | 63.3 | 43.8 | 57.8 | 66.1 | 50.0 | 59.5 | 66.2 | 50.0 | 64.1 | 78.1 |
| Industrial / Petro Chemical | 81.3 | 90.6 | 93.8 | 73.5 | 88.2 | 91.2 | 71.4 | 76.2 | 88.1 | 71.7 | 83.3 | 86.7 |
| Transportation Related | 50.0 | 65.9 | 72.7 | 50.0 | 63.8 | 72.4 | 44.6 | 59.5 | 75.7 | 50.0 | 59.1 | 81.8 |
| Public Works / Heavy Civil | 47.4 | 57.9 | 71.1 | 46.4 | 60.7 | 68.5 | 45.7 | 58.6 | 74.3 | 51.4 | 56.9 | 77.8 |
| Other | 75.0 | 75.0 | 100.0 | 70.0 | 90.0 | 90.0 | 62.5 | 87.5 | 87.5 | 50.0 | 60.0 | 80.0 |

About FMI

FMI is the largest provider of management consulting, investment banking and research to the engineering and construction industry. We work in all segments of the industry providing clients with value-added business solutions, including:

- Strategic Advisory
- Market Research and Business Development
- Leadership and Talent Development
- Project and Process Improvement
- Mergers, Acquisitions and Financial Consulting
- Compensation Data and Consulting
- Risk Management Consulting

Founded by Dr. Emol A. Fails in 1953, FMI has professionals in offices across the U.S. FMI delivers innovative, customized solutions to contractors, construction materials producers, manufacturers and suppliers of building materials and equipment, owners and developers, engineers and architects, utilities and construction industry trade associations. FMI is an advisor you can count on to build and maintain a successful business, from your leadership to your site managers.

Raleigh — Headquarters
5171 Glenwood Avenue
Suite 200
Raleigh, NC 27612
T 919.787.8400
F 919.785.9320

Denver
210 University Boulevard
Suite 800
Denver, CO 80206
T 303.377.4740
F 303.398.7291

Scottsdale
14500 N. Northsight Boulevard
Suite 313
Scottsdale, AZ 85260
T 602.381.8108
F 602.381.8228

Tampa
308 South Boulevard
Tampa, FL 33606
T 813.636.1364
F 813.636.9601



MANAGEMENT CONSULTING • INVESTMENT BANKING
for the ENGINEERING and CONSTRUCTION INDUSTRY

www.fminet.com

Copyright © 2013 FMI Corporation

Notice of Rights: No part of this publication may be reproduced or transmitted in any form, or by any means, without permission from the publisher.