

## 2024 Budget Proposal and Analysis

## **Summary/Explanation**

The following chart includes the proposed 2024 budget, with comparisons to the current budget as well as projections for "out-years."

The proposed 2024 Budget anticipates a **NO DUES increase** to meet current needs of the organization given the current inflationary pressures on major expense lines vs. a slightly larger membership level than originally projected. Consequently, the '24 budget level will be proposed at approximately 5.0 percent (over the '23 budget level), <u>but</u> the dues will remain at the current amount of \$10,950.

To meet the needs of the organization in 2024, the budget proposal consists of relatively modest adjustments in expenses that are predominantly driven by cost-of-living pressures CIRT incurs to maintain our program activities. The following *key* "elements" impact the budget proposal:

- The proposed net membership is set at 127. This is the highest level ever proposed in a budget and would mean strong retention or replacement to achieve.
- Program expenses are focused on key areas of membership value, such as speakers, annual conferences, talent/workforce, imagine/IT media communications, government relations/policy matters, etc.
- The proposal assumes the operations and staffing at CIRT will remain essentially constant for 2024 as well as in the "out-years." Thus, no major changes are anticipated in the administrative portion of the budget.
- Labor expenses will see a modest increase to the total compensation consistent with the budget, while payroll benefits will see a typical increase driven by normal cost changes.
- Operating Expense items stay about the same overall, with some fine-tuning adjustments in individual line items. [The largest change is deposits for upcoming conferences, meeting costs, and government relations/policy matters].
- Interest income is projected to jump *substantially* from 2023 budgeted levels as the result of FED policy rate increases adding about \$26,000 to the line item on the income side of the ledger.
- The strategic cash balance is projected to be higher at the end of 2023; with the strategic reserve at about 80 percent range of the operations, still a *very* healthy level.