

CONSTRUCTION INDUSTRY

ROUND TABLE

MEMBERSHIP STATUS REPORT (AS OF OCTOBER 1, 2023)

No. of Firms TOTAL MEMBER COMPANIES AS OF 1/01/2023 126 -3 CONFIRMED LOSSES FOR 2023: PC Construction – Jay Fayette . Zachry Corp. – John Zachry . Fluor – Terry Towle 123 ADJUSTED MEMBERSHIP -11 OUTSTANDING MEMBERSHIP DUES AS OF 10/01/23 +9 New Members to-date in 2023: NO NEW MEMBERS SINCE 1ST QUARTER 2023 112 - 132 **POTENTIAL NET MEMBERSHIPS** (depending on retention)

Membership Criteria Tier	Elements in Tier
56.6% Tier 1 members:	(34) C's; (28) D's; (13) SPC's
Tier 1	In the Top 50 on either the ENR design or construction firm
	lists.
(Pre-qualified for membership.)	
90.3% of all CIRT memb	ers fall within Tier 1 and Tier 2
Tier 2	Among the second group (i.e., 51-150) on either of the ENR
	TOP Lists.
(Automatically eligible for the Board prospects list.)	
	embers fall within Tier 3
Tier 3	Consideration of firms ENR ranked 151-250 should include:
	Former CIRT member
(At least two elements should be present to consider	 Formerly in the Top 100 rank.
inclusion on the Board prospects list.)	 Int'l firm with equivalent size to rank in U.S. Top 100.
	Professional prestige of prospective member, based on
(Approximately 25% of the total firms can be from Tiers 3	personal recommendation of CIRT member and/or
& 4)	President.
	 Major player in region or market segment.
	 Diversity or specialty interest.
1.4% of all CIRT m	embers fall within Tier 4
Tier 4	Consideration of firms above <u>ENR</u> rank 200 should include:
	Former CIRT member
(At least two-three elements should be present to	 Professional prestige of prospective member, based on
consider inclusion on the Board prospects list.)	strong personal contacts with CIRT member/President.
	Major niche player in regional market or market segment.
	 Strong value in diversity or specialty interests.
C = Construction; D) = Design; SPC = Specialty

Construction; **D** = Design; **SPC** = Specialty